



INITED STATES \_ND EXCHANGE COMMISSION Washington, D.C. 20549

FEB 25 2002

ANNUAL AUDITED REPORT

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## **FACING PAGE**

FORM X-17A-5

PART III

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/01	AND ENDING	12/31/01
	MM/DD/YY		MM/DD/YY
A. REGI	STRANT IDENTI	FICATION	
NAME OF BROKER-DEALER: GA Fina	ncial. Inc.		OFFICIAL USE ONLY
	·		
ADDRESS OF PRINCIPAL PLACE OF BUSIN	ESS: (Do not use P.O	. Box No.)	FIRM ID. NO.
41 South High Street Suite 27	10		
	(No. and Street)		
Columbus, Ohio 43215			
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PER	SON TO CONTACT	IN REGARD TO THI	S REPORT
Robert A. Foote, Jr.		6	14/221-0900
			(Area Code — Telephone No.)
B. ACCO	UNTANT IDENT	IFICATION	
INDEPENDENT PUBLIC ACCOUNTANT who			
Hausser & Taylor LLP	-		
	if individual, state last, first, r	niddle name)	
191 West Nationwide Blvd. C	olumbus, Ohio 4	3215	
(Address)	(City)	(State)	Zip Code)
CHECK ONE:  Certified Public Accountant			PROCESSED
☐ Public Accountant			1 MAR 1 2 2002
☐ Accountant not resident in United St	ates or any of its poss	essions.	)
	FOR OFFICIAL USE ON	LY	THOMSON
			FINANCIAL
<u> </u>			

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

# OATH OR AFFIRMATION

Ι, _	Donald E. Garlikov	, swear (or affirm) that, to the
bes	of my knowledge and belief the accompanying fin	ancial statement and supporting schedules pertaining to the firm of
	GA Financial, Inc.	, as of
DOF	· · · · · · · · · · · · · · · · · · ·	and correct. I further swear (or affirm) that neither the company has any proprietary interest in any account classified soley as that of
	any partner, proprietor, principal officer of difector sistemer, except as follows:	has any proprietary interest in any account classified soley as that of
		·
		Inda/m/m
		Signature
		President
		Title
(	$\mathcal{N}_{0}$ , $\mathcal{N}_{0}$	•
	They wilson	anticology.
	Notary Public	ANAL SAME
		MARILYN WILSON
		. NOTARY PUBLIC, STATE OF OHIO
	s report** contains (check all applicable boxes):	My Commission Expires 8/25/03
Ď	(a) Facing page.	To the state of th
Ø	(b) Statement of Financial Condition.	Mayor.
凶凶	(c) Statement of Income (Loss).	
ΙŽ	<ul><li>(d) Statement of Changes in Financial Condition.</li><li>(e) Statement of Changes in Stockholders' Equity</li></ul>	or Partners' or Sale Proprietor's Capital
	(f) Statement of Changes in Liabilities Subordinate	•
兹	(g) Computation of Net Capital	•••••
凶	(h) Computation for Determination of Reserve Re-	quirements Pursuant to Rule 15c3-3.
X	(i) Information Relating to the Possession or cont	
Δ		ation, of the Computation of Net Capital Under Rule 15c3-1 and the
Ճ		Requirements Under Exhibit A of Rule 15c3-3. ited Statements of Financial Condition with respect to methods of con-
ک	solidation.	ned Statements of Financial Condition with respect to methods of con-
X	(l) An Oath or Affirmation.	
	(m) A copy of the SIPC Supplemental Report.	
	(n) A report describing any material inadequacies for	and to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

GA FINANCIAL, INC.
FINANCIAL REPORT
DECEMBER 31, 2001

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191 West Nationwide Blvd, Suite 400, Columbus, Ohio 43215-2591 614/358-0473 • FAX: 614/224-4197 •

To the Shareholder of GA Financial, Inc.

#### **Independent Auditors' Report**

We have audited the accompanying statement of financial condition of GA Financial, Inc. as of December 31, 2001, and the related statement of operations, changes in shareholder's equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of GA Financial, Inc. at December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements as a whole. The information contained in the enclosed supplementary schedules is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements, and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Columbus, Ohio January 22, 2002

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Hausser + Taylor LLP

### STATEMENT OF FINANCIAL CONDITION

# Year Ended December 31, 2001

Casn	Þ	14,514
Receivable from related party		892,546
Commissions receivable		84,637
Total assets	\$_	991,697
	=	

# SHAREHOLDER'S EQUITY

**ASSETS** 

Capital stock, \$100 par value, 300 shares		
authorized and outstanding	\$	30,000
Paid-in capital		15,159
Retained earnings		946,538
Total shareholder's equity	\$_	991,697
	_	

# STATEMENT OF OPERATIONS

# Year Ended December 31, 2001

INCOME	
Commission income	\$ 767,335
Interest income	404
	767,739
	<del></del>
EXPENSES	
Management fee	749,545
Professional fees	5,838
Licenses and subscriptions	7,094
Other	1,352
	763,829
NET INCOME	\$ 3,910

# STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY

## Year Ended December 31, 2001

	_	Capital Stock		Paid-In Capital		Retained Earnings		Total Shareholder's Equity
BALANCE - DECEMBER 31, 2000	\$	30,000	\$	15,159	\$	942,628	\$	987,787
Net Income			-		-	3,910	-	3,910
BALANCE - DECEMBER 31, 2001	\$_	30,000	\$	15,159	\$	946,538	\$	991,697

## STATEMENT OF CASH FLOWS

## Year Ended December 31, 2001

CASH FLOWS FROM OPERATING ACTIVITIES	
Net income	\$ 3,910
Adjustments to reconcile net income to net cash	 <u> </u>
used in operating activities:	
Increase in receivables from related party	(11,715)
Decrease in commission receivables	7,813
Total adjustments	(3,902)
Net cash provided by operating activities	 8
INCREASE IN CASH	8
CASH - Beginning of year	 14,506
CASH - End of year	\$ 14,514

#### NOTES TO FINANCIAL STATEMENTS

#### Note 1. Organization and Business

GA Financial, Inc. ("Company") was incorporated in June 1996 and commenced operations on May 1, 1997 for the purpose of engaging in brokerage activities. The Company is wholly owned by one shareholder. The majority of the Company's operations relate to the sale of variable life insurance policies.

#### Note 2. Significant Accounting Policies

- A. Basis of Presentation The financial statements are presented in accordance with accounting principles generally accepted in the United States of America. Commission revenues and related management fees are recorded in the period earned or incurred.
- B. Customer Accounts The Company performs limited brokerage business (variable insurance products only) and does not carry securities accounts for customers or perform custodial functions relating to customer securities and, accordingly is exempt from SEC Rule 15c3-3.
- C. Use of Estimates The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.
- D. Income Taxes No provision for income taxes has been made as the Company has elected to be treated as an S Corporation for income tax purposes. As such, the Company is not liable for income tax payments.

#### Note 3. Net Capital Requirement

As a registered broker-dealer, the Company is subject to the Uniform Net Capital requirements of the Securities and Exchange Commission under rule 15c3-1 (the Rule). The Rule requires that the Company maintain a minimum net capital, as defined, of \$5,000. The Rule also mandates that the ratio of aggregate indebtedness, as defined, to net capital, as defined, not exceed 15 to 1.

At December 31, 2001, the Company's net capital was \$14,514 which was \$9,514 in excess of its required minimum of \$5,000. The Company had no aggregate indebtedness.

The accompanying notes are an integral part of these financial statements.

#### NOTES TO FINANCIAL STATEMENTS

#### Note 4. Related Party Transactions

The Company has an expense sharing arrangement with Garlikov & Associates, Inc. ("Garlikov"), which is wholly owned by the Company's sole shareholder. This arrangement allows for allocation of certain expenses such as payroll, occupancy, depreciation and utilities paid by Garlikov, to the Company. This expense under the allocation totaled \$749,545 for the current year and is included in the statement of operations as management fees.

At December 31, 2001, the Company had a receivable of \$892,546 from Garlikov. This receivable represents an advance for future expenses under the expense sharing arrangement.

The Company, along with other affiliated companies, serves as collateral for a line of credit extended to the sole shareholder.

SUPPLEMENTAL INFORMATION

# COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1

#### **December 31, 2001**

#### **Computation of Net Capital**

Total shareholder's equity	\$ _	991,697
Deductions for non-allowable assets:		
Receivable from related party		892,546
Commission receivable		84,637
Total deductions		977,183
Net capital		14,514
Computation of alternative net capital requirement		
Net capital requirement (minimum)	_	5,000
Excess net capital	\$_	9,514

There were no material differences between the Computation of Net Capital under rule 15c3-1 included in this audited report and the respective computation included in the Company's corresponding unaudited Form X-17A-5 Part IIA filing as of December 31, 2001.

#### **STATEMENT REGARDING RULE 15c3-3**

December 31, 2001

The Company is exempt from Rule 15c3-3 of the Securities and Exchange Commission under paragraph (k)(1) of that Rule.

191 West Nationwide Blvd, Suite 400, Columbus, Ohio 43215-2591 614/358-0473 • FAX: 614/224-4197 • www.hausser.com

To the Shareholder of GA Financial, Inc.

#### Report of Independent Auditors on Internal Control

In planning and performing our audit of the financial statements and supplemental schedules of GA Financial, Inc. ("Company") for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g), in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned criteria. Two of the criteria of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional criteria of the practices and procedures listed in the preceding paragraph.



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Because of inherent limitations in any internal control or the practices and procedures referred to above, misstatements due to errors or fraud may occur and not be detected. Also, projections of any evaluation of internal control to future periods are subject to the risk that internal control may become inadequate because of changes in conditions or that the effectiveness of its design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, and its operation that we consider to be material weaknesses as defined above.

We understand that practices and procedures that meet the criteria referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not meet such criteria in all material aspects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the SEC's criteria.

This report is intended solely for the information and use of GA Financial, Inc., management, the SEC and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Hausser + Tay low LLP

Columbus, Ohio January 22, 2002